

Guthrie Telecommunications Network, Inc
Broadband Grant Program – Empower Rural Iowa
NOFA #004

Business Organization

Guthrie Telecommunications Network (GTN) is a competitive local exchange communications provider located in Guthrie Center in west central Iowa. Guthrie Center is the county seat of Guthrie County. Established in 1999, GTN was one of the first fiber-to-the-home exchanges in Iowa. Its parent company, Panora Communications Cooperative, celebrated its 100-year anniversary in 2019, proudly serving its customers for 100 plus years.

GTN is governed by a seven-member Board of Directors who reside in Guthrie County. GTN, combined with its parent, Panora Communications Cooperative, has 13 employees including its CEO, 3 managers, 4 customer service specialists, and 5 technical specialists. The companies provide communications services within all or portions of Guthrie, Audubon, Green and Adair counties via either fiber optic cable or fixed wireless.

GTN's initial service territory comprised of fiber optic cable within the city limits of Guthrie Center as well as several arteries extending outside of the city limits. However, as the need for more dependable broadband grew, due to the sparse population outside of Guthrie Center, GTN began providing fixed wireless service to customers in areas that were served primarily by large out-of-state communications providers. With advancements in technology, GTN's fixed wireless broadband offerings continue to improve with current speeds ranging from 4M/1M to 30M/10M. GTN has experience in both licensed and unlicensed spectrum and currently serves more than 150 fixed wireless customers outside its traditional service territory, filling the broadband void for customers in these high cost deployment areas.

